



SENIOR MANAGER – REFINANCE

The position holder is responsible for execute strategy, business & operational plans for establish credit lines. In doing so he / she will be responsible for the following;

THE JOB

- Periodically map all customer segments & Business opportunities that hold potential for refinance Credit Line.
- Understand ,design , re shape strategy, business plan & operations plan relating to refinance, in terms of segment mix, portfolio mix and such other factors that will help achieve the targets.
- Collaborate with CBD, SME and such other department to map & quantify business opportunity for refinance.
- To be up-to-date on all applicable policies, procedures & guidelines that would help in fulfilling the business & operations plan.
- To perceive and follow donor agencies / Government requirements in terms of due diligence and other information.
- Coordinate, Collect the required information and involve top management for key discussions that helps establish bank's credentials amongst donor agencies / government.
- To present the availability of credit line to CBD, SME and such other asset businesses.
- Allocation, Registration / Approval arrangement with PMUs of refinancing facility applications.
- Grant internal approval for refinance applications prior to sending same for registration with PMUs in the GOSL / other institutions. Monitoring repayments and managing Revolving funds and make arrangements to revolve same after having necessary approvals.
- Keep track of projects under credit line to ensure adherence to all the requirements of the credit line.

THE PERSON

- Should have Bachelor degree in Commerce, Finance. Banking or related field or fully qualified in in CIMA or Chartered Accountancy.
- Possess at least 10 - 12 years of Banking or Financial Services experience including at least 4 - 6 years' exposure in Credit.
- Possess strong negotiation and communication skills.
- Excellence in Planning & Organizing, Relationship Management & People Management.

The position is at Senior Manager Level.

Please login to <https://www.ndbbank.com/careers> to apply on or before 26th December 2024.

We will correspond only with the shortlisted applicants

"We are an equal opportunity Employer"

Vice President
Human Resources



Vice President Human Resources